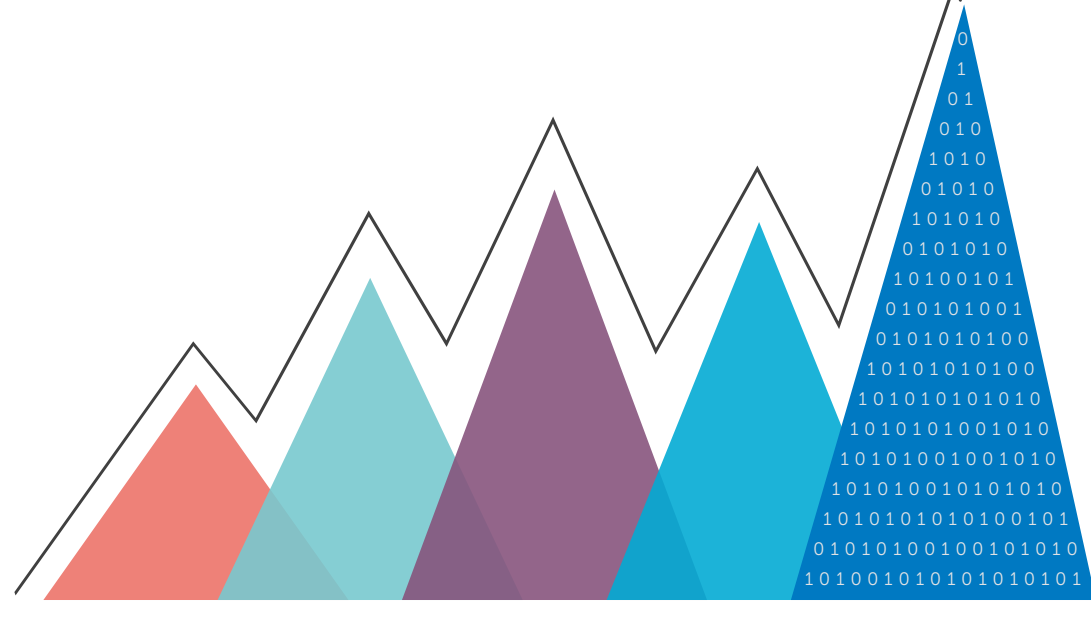


USE OF ANALYTICS IN CORPORATE LEGAL DEPTS. 2016-2017

PERCEPTION OF ANALYTICS' IMPORTANCE SKYROCKETS FOR 2017

In 2017

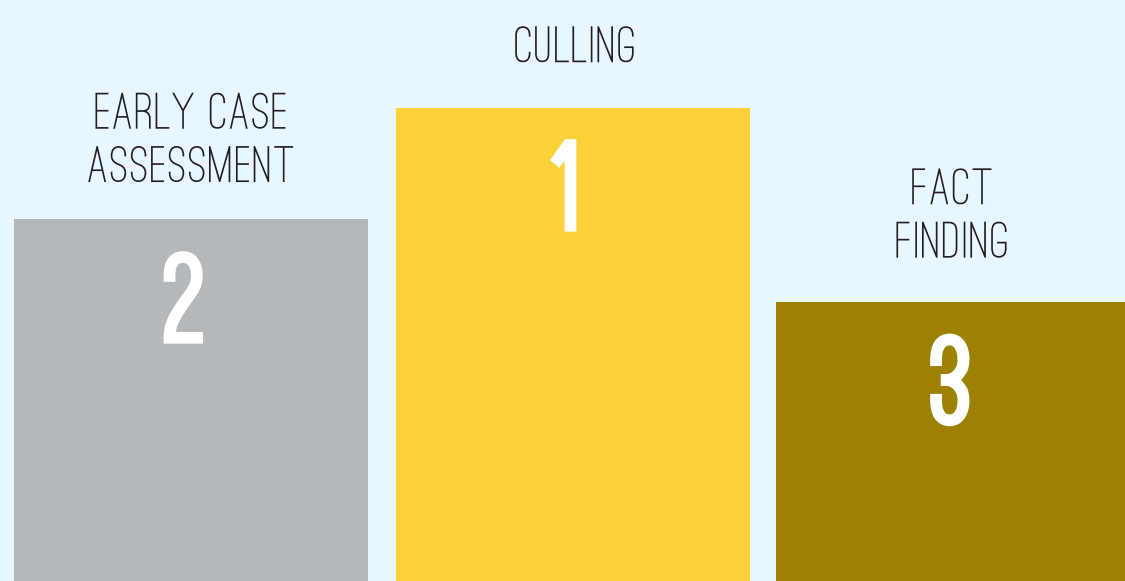
the overwhelming majority agrees that data analytics will be "indispensable" to the legal profession over the next 10 years



99% OF PRACTITIONERS TOLD US THEY THOUGHT ANALYTICS "WILL BE VERY IMPORTANT, WILL BE CONSIDERED INDISPENSABLE, AND USE WILL BE WIDESPREAD."

E-DISCOVERY LEADS THE WAY IN ANALYTICS

TOP 3 WAYS ANALYTICS ARE USED IN E-DISCOVERY



3 times as many organizations say they will start using analytics for e-discovery in the next 12 months than did in our last survey

Most say they will start with budgets between \$50k-\$100k USD

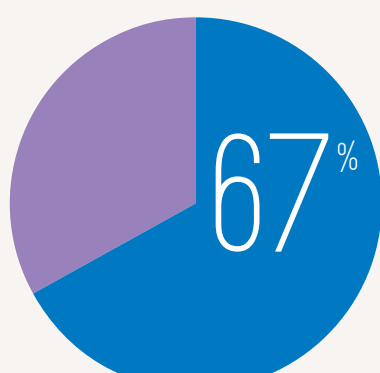
Use of analytics for **fact finding** bumped out "relevancy review" for the



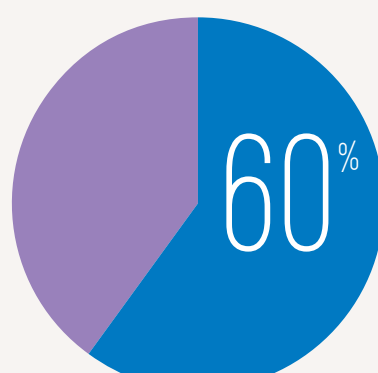
ZEROING IN ON OUTSIDE COUNSEL SELECTION

Those using analytics in this area are focusing on

Evaluating billing rates



Performance



MORE MONEY ON MATTER MANAGEMENT IN 2017

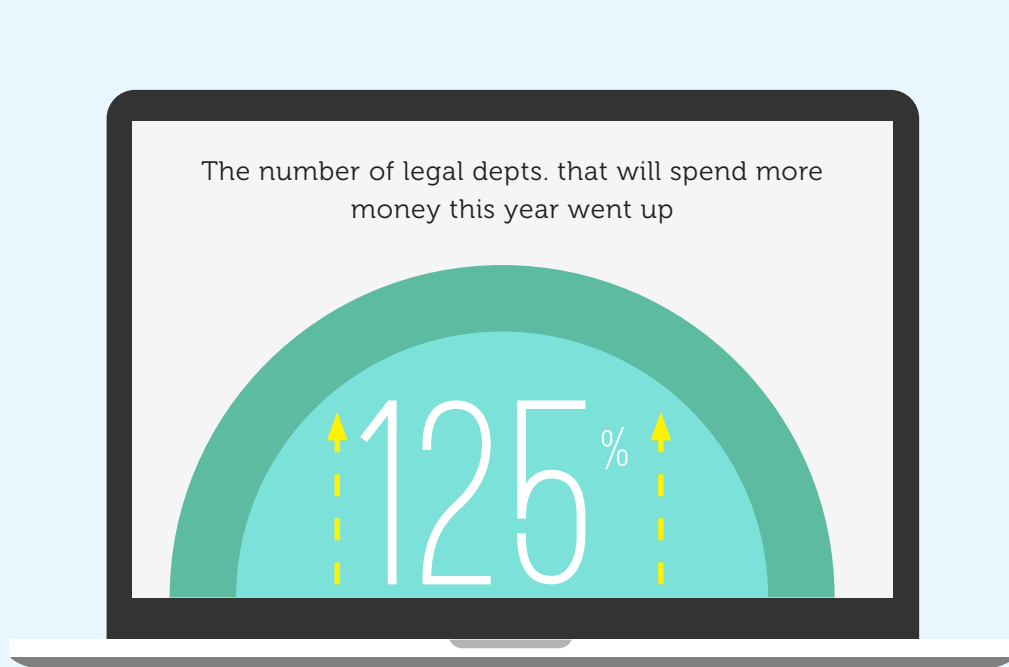
71% of legal departments predict increased spending in 2017



Twice as many legal depts. say they are going to start using analytics for matter management compared to last year



ANALYTICS IN CONTRACT REVIEW CATCHES FIRE

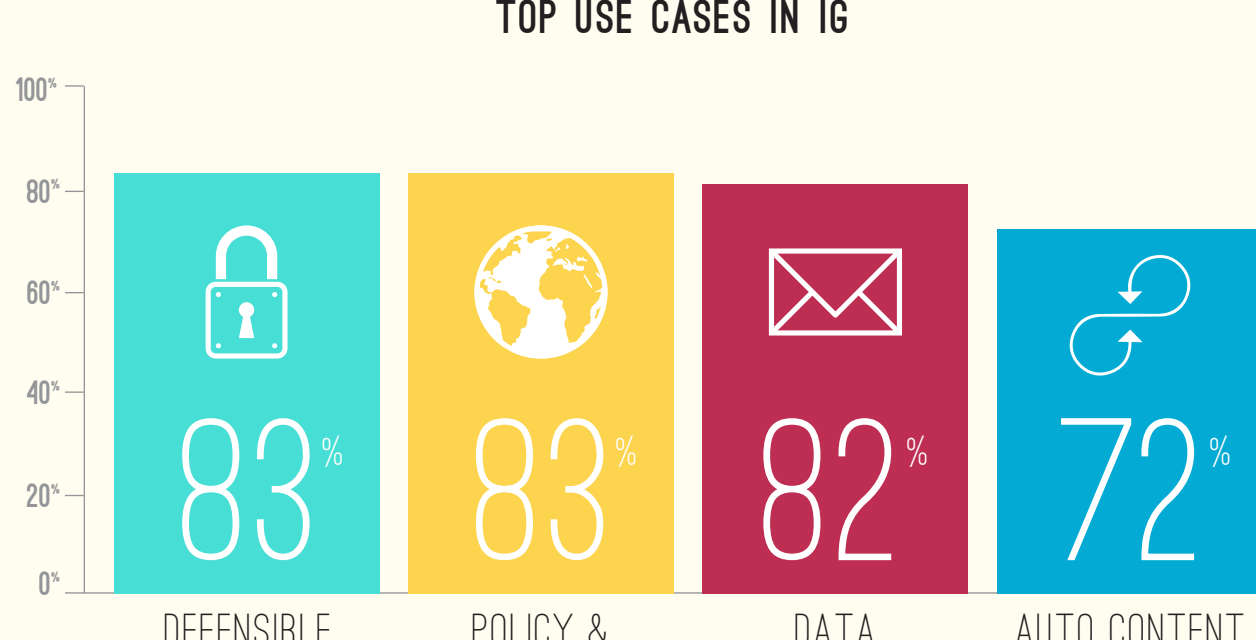


5x

as many legal depts. say they will start using analytics here than did in our last survey

ANALYTICS IN INFORMATION GOVERNANCE GOES MAINSTREAM

TOP USE CASES IN IG



THE BREADTH OF ADOPTION IS INCREASING DRAMATICALLY YEAR OVER YEAR AS LEGAL DEPTS. STEP UP THEIR USE OF ANALYTICS FOR IG:

